vancebrothers®

Bringing Integrity to the Surface.®

ALLFORD BROS, INC. SEALCOATING & PAVING
A SHARED COMMITMENT TO QUALITY

Steve Allford knows a thing or two about life in the family business, how to take it over and move it to the next level. It's not the only thing he and his company have in common with Vance Brothers.

Bartlesville, Okla.-based Allford Bros, Inc. Sealcoating & Paving has been in business since 1976, the last 10 years under its current name. Prior to that, the company was a father-and-son outfit, J&S General Contractors, run by Allford and his dad, James. As the torch was passed, Allford Bros. became one of the largest commercial pavement contractors in the greater Tulsa area.

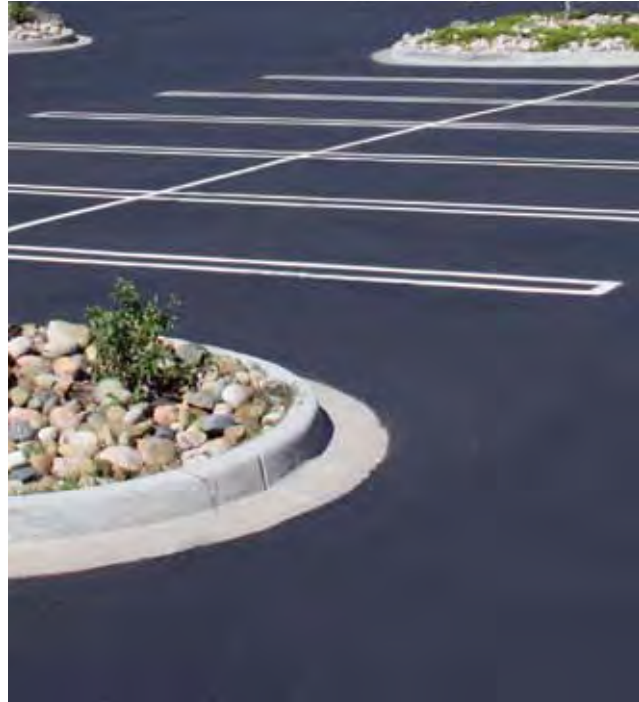The expansion coincided roughly with Vance Brothers' move into Tulsa.

"We've been with Vance ever since they came to town," Allford recalled. "It has helped a great deal, knowing we have a one-stop shop for everything we need."

"No one else can give us the 24/7 access I feel like we have with Vance, nobody who can fill a big order at the drop of a hat ..."

And they typically need a lot of whatever we're supplying them with. As the company has grown in size and stature over the years, they've been able to focus on big jobs, like the ConocoPhillips headquarters in Bartlesville, not to mention Oral Roberts University and the American Airlines maintenance facility at Tulsa International Airport. All were in the millions of square feet, with each foot the same consistency and quality as the one before it.

"I'd say that's been the real key to our success, delivering good quality work no matter what," Allford said. "That's the only advertising we do."

Many suppliers have sought Allford's business in recent years, but he keeps coming back to Vance Brothers, and not because we both have "Brothers" in our name. "No one else can give us the 24/7 access I feel like we have with Vance, nobody who can fill a big order at the drop of a hat," he said. "We have more choices than we used to, but I will always choose quality and consistency."

Well said, brother. Well said.